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# All-in-One, Self-Hosted CRM & Project Management Platform

**Bali Project CRM** is a powerful **self-hosted Customer Relationship Management (CRM) and Project Management platform** designed to help businesses streamline operations, improve customer relationships, and scale with confidence.

Built for **companies, agencies, freelancers, and growing teams**, Bali Project CRM combines **sales, project management, invoicing, customer support, and analytics** into one clean, modern, and highly customizable system — fully hosted on your own infrastructure.

## Why Bali Project CRM?

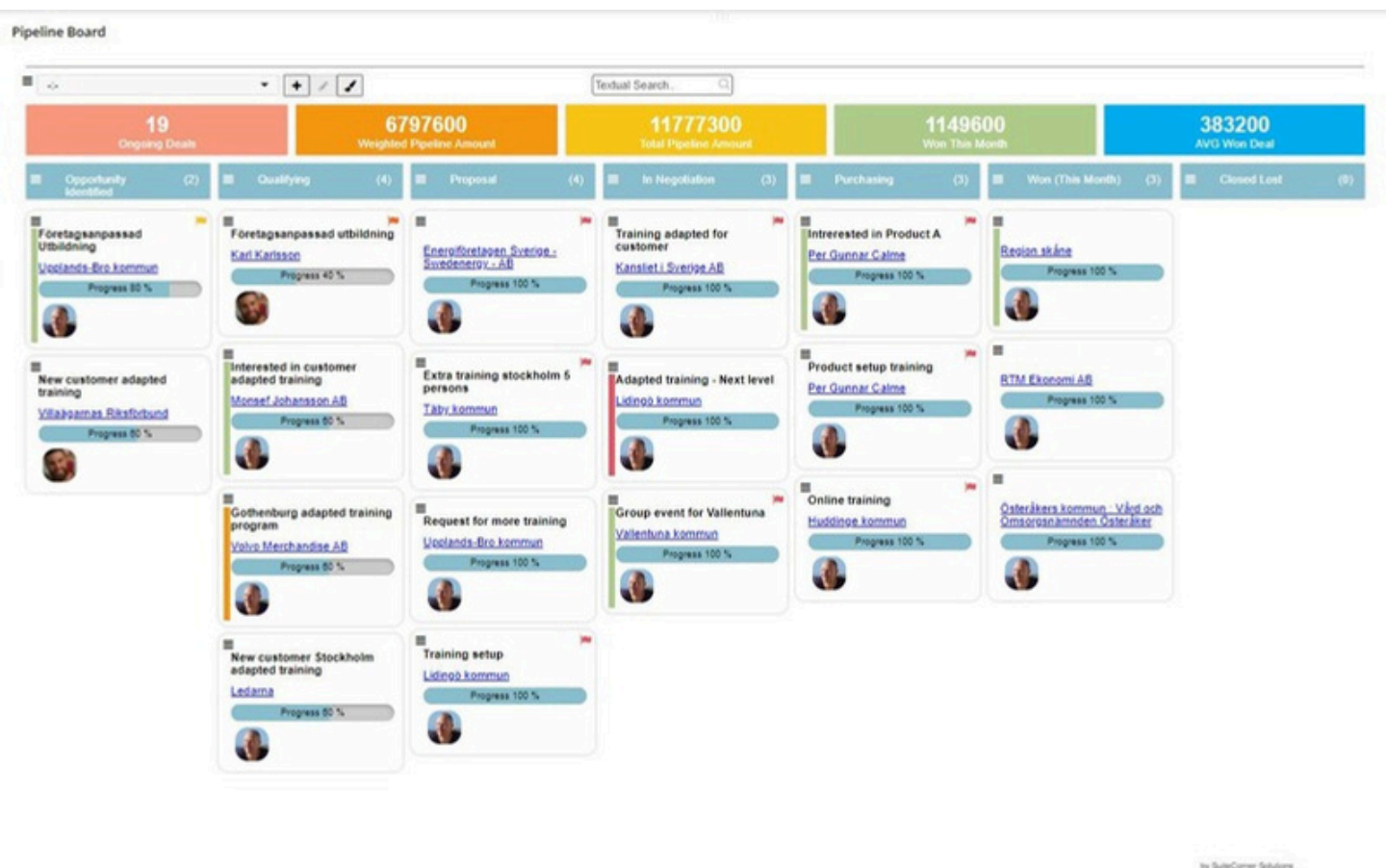
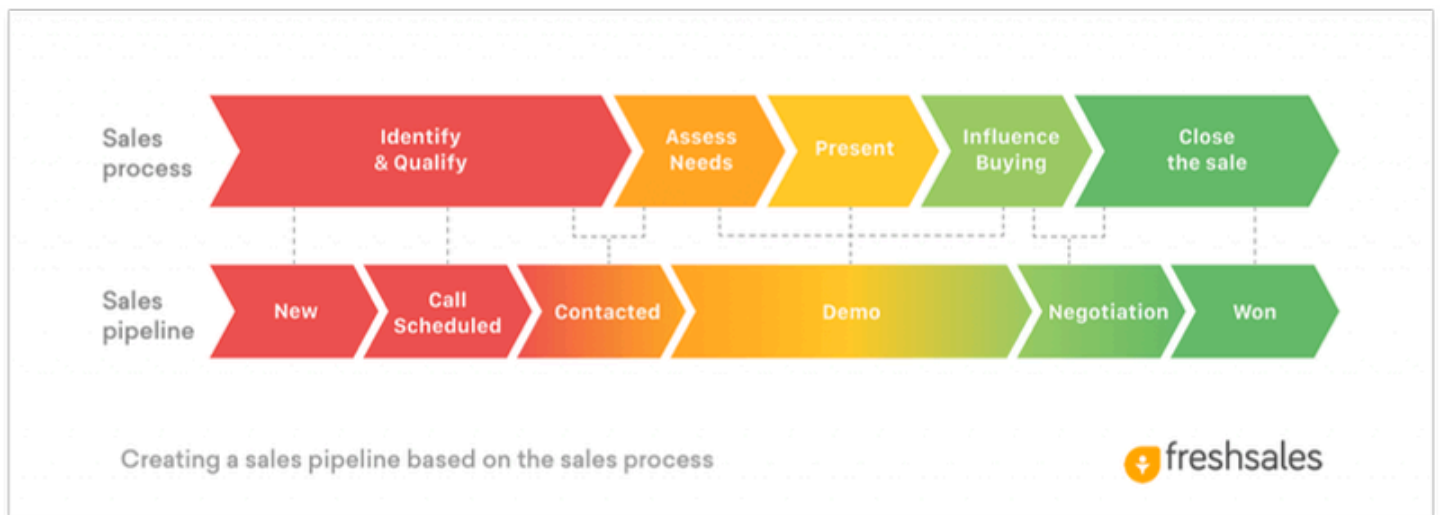
In today's competitive market, managing customers, projects, and teams across disconnected tools creates inefficiency and lost opportunities.

**Bali Project CRM centralizes everything** — so your team can focus on execution, customer satisfaction, and revenue growth.

### Key advantages:

- 100% **self-hosted** — full data ownership & compliance
- Clean, modern, **enterprise-ready UI**
- Highly configurable to match your business workflows
- Built for **long-term scalability**

## End-to-End Customer & Sales Management



## Manage Leads, Deals & Customers — All in One Place

- Centralized **lead management** with drag-and-drop pipeline stages
- Auto-import leads from email
- Add notes, follow-ups, files, and reminders
- Convert leads into customers seamlessly
- Create **professional proposals** to increase deal closure rates
- Powerful customer profiles with full interaction history

# Advanced Project & Task Management

## Deliver Projects Faster — With Full Visibility

- Organize work into structured **projects**
- **Kanban board** with smooth drag-and-drop workflow
- Tasks with assignees, due dates, labels, sub-tasks, and followers
- Assign multiple staff members per task with **individual time tracking**
- Track billable hours and convert directly into invoices
- Staff-specific calendars based on permissions
- Follow tasks without project access for cross-team visibility

## Billing, Invoicing & Financial Control

### Turn Work Into Revenue — Automatically

- Create **professional estimates and invoices**
- Convert expenses into customer invoices
- Multi-currency support
- Accept payments via **PayPal & Stripe**
- Track company and project expenses
- Improve cash flow with faster billing cycles

## Built-In Customer Support & Retention Tools

### Support That Strengthens Relationships

- Integrated **ticketing system** with auto-import
- Assign reminders to individuals or teams
- Email & in-app notifications with one click
- Customer surveys to improve retention
- Contracts module to secure recurring and future revenue
- Announcements for internal teams and customers

## Designed for Teams, Agencies & Enterprises

### Productivity Without Complexity

- Simple & intuitive interface — no training required
- Team collaboration with role-based permissions
- Custom fields for customers, leads, projects, and more
- Separated media folders for non-admin staff
- Multi-language support (40+ languages included)

- Goals tracking to keep sales teams focused
- Comprehensive reports, follow-ups, and activity logs

## Branding & Customization

### Make It Truly Yours

- Full theme styling to match your company branding
- Configurable modules & workflows
- **Full source code provided** for advanced customization
- Self-hosted deployment on your own server or cloud

## Trusted, Proven & Supported

### Enterprise-Ready Confidence

- ★ **5-Star Rated** with 2,000+ customers
- ★ **Featured Product by the Envato Team**
- 🛠 **Free installation service included**
- 🔄 **Free lifetime updates**
- 📖 Comprehensive online documentation
- 🛠️ Reliable technical support via online HelpDesk

## Who Is Bali Project CRM For?

- ✓ Enterprises & Corporations
- ✓ Digital Agencies & Consultancies
- ✓ SaaS & Technology Companies
- ✓ Freelancers & Remote Teams
- ✓ Startups Scaling Their Operations

## Ready to Transform Your CRM Experience?

**Bali Project CRM** is more than just a CRM — it's a complete business operations platform designed to grow with your organization.

### Contact:

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